

WebID

Discover Unknown E-commerce Websites

Unidentified business websites in your merchant portfolio present both big risk and opportunity

Detect websites

Determine which of your brick-and-mortar merchants have "opened up" online.

Mitigate risk

Your risk and compliance teams can place newly discovered URLs into underwriting, monitoring, and other review.

Accelerate growth

Sales teams can bundle and convert or cross-sell once they know which merchants do and don't have an online presence.

Benefits

Capitalize on brick-and-mortar merchants moving online:

- Improve client retention.
- Create leads for your sales organization.
- Decrease risk of card network fines and assessments.
- Understand business conduct and risk within your merchant portfolio.





Features

	Website detection	Discovers business websites missing from your merchant portfolio. Cross-checks third-party data sources.
) I I I I I I I I I I I I I	E-commerce detection	Identifies e-commerce sites—running payments increases risk for card-network fines and assessments.
	Payments detection	Identifies e-commerce payment options. Brick-and-mortar merchants often choose a different online payment provider.
	<mark>G2</mark> pairing	WebID pairs well with other services to uncover websites engaging in unauthorized e-commerce activity.
	Reports	Results delivered directly to you. No software integration required.

Example use cases

A European payment service provider was concerned when a batch of 12,000 merchants, from a downstream payment service provider, was missing websites for its clients. WebID found that two-thirds of the merchants had websites. Further analysis revealed that most of the websites were appropriate and lawful, but .5% had violations, including several counterfeit operators.

A global payment processor discovered an increasing number of merchants applying for Mail Order and Telephone Order (MOTO) accounts. MOTO accounts usually have quick approval as there is less material to review, thus allowing bad actors to be inadvertently boarded. WebID determined 80% had unknown websites, and 20% were conducting e-commerce rather than simply MOTO.

A US acquirer with many brick-and-mortar businesses wanted to cross-sell more online merchant accounts to its customers. WebID revealed 70% of client businesses had unknown websites. Furthermore, 15% used alternative payment methods, which gave the acquirer strong leads for e-commerce payment processing.

A global data bureau was missing business websites in its customer records. It had used multiple sources, including information vendors, but still had many blanks. WebID found 600,000 missing websites, improving the value of the data bureau's records and enabled further risk profiling using the websites.

Contact us