

G2 Risk Solutions Academy

Level up your expertise with industry-leading insights. Our trainers deliver the latest due diligence knowledge for merchant acquiring professionals like you.

Learn from experts

Our trainers are experienced risk professionals who know the acquiring space.

Build knowledge

Tools can only do so much. An informed team is key to safeguarding your portfolio.

Meet your peers

Benefit from implicit knowledge shared by colleagues from all corners of the industry.

Your benefits

All the tools of the trade

You will learn how to conduct effective open-source intelligence gathering and come to your own conclusions about who you are dealing with: Legitimate business? Or sophisticated fraudster?

Hands-on learning with real-life cases

Don't expect boring lectures. Our courses are filled with hands-on case studies that let participants try out everything they learned.

Packed curriculum

Our agenda supports a broad sweep of the merchant risk landscape, with something to learn for newcomers and veterans alike.

Next course



Early-bird price*

€1900
per person

Limited capacity

8-9 October 2025
Warsaw, Poland

NYX Hotel Warsaw

Chmielna 71, 00-801 Warszawa, Poland

* The early-bird pricing offer is valid until 15 August 2025. After that, you pay the regular price of €2000 per person.

Who is it for?

Our courses are built both for payment professionals starting out in the industry and those who want to broaden their knowledge further. It uses high-risk business and common fraud scenarios to give participants a thorough understanding of the practice of merchant acceptance.

That makes it valuable not only for underwriters and risk managers, but also for sales and account teams at acquirers, PSPs, and others looking to deepen their understanding of the payments ecosystem.



Meet our trainers



Niamh Lewis

Vice President, Compliance Operations

As a lawyer, Niamh specializes in pharmaceutical and nutraceutical products around the globe.



Franz Reinhöfer

Head of Underwriting

Franz is a specialist in identifying transaction laundering and other shady business practices.



Gabriela Cernalev

Senior Underwriter

Gabriela is an expert in card scheme rules and laws for high-risk industries like crypto and CBD.

Foundations

Fundamentals of the credit card business

The payment ecosystem

- Players, processes, and fees
- Transactions and risk assessments for issuers, acquirers, and merchants
- Chargebacks, load-balancing, and transaction stuffing
- Merchant acceptance and fraud for issuers, acquirers, merchants, and customers
- Friendly issuing 'burn MID', friendly fraud, and issuer chargeback fraud

Merchant fraud and financial risk exposure

- Bust-out merchants
- Subscriptions and negative option billing
- Deceptive marketing and its impact on exposure calculations
- Miscoding
- Merchant load-balancing

High-risk merchants and card scheme programs

- High-risk merchant category codes (MCCs)
- Visa Integrity Risk Program (VIRP)
- Mastercard Business Risk Assessment and Mitigation Program (BRAM)
- Mastercard Registration Program (MRP)
- Visa Acquirer Monitoring Program (VAMP)

Tools for website risk assessment and underwriting

Analytical framework and tools

- E-commerce investigation tools
- Risk indicators and metadata analysis in the context of transaction laundering, affiliate laundering, phishing, and deceptive marketing

Introduction to transaction laundering

The basics of aggregation

- Legal and illegal aggregation
- Illegal aggregation with miscoding

Advanced aggregation cases

- Affiliate transaction laundering
- Competitor takedown transaction laundering
- Transaction testing and collecting
- Transaction weeding
- Shell referral transaction laundering

Merchant onboarding guide

Risk-conscious onboarding

- Onboarding workflow on the risk spectrum from low to high risk
- Medium to high risk benchmarks and key risks

Merchant spotlight

Pharmacies and nutraceutical merchants

Medium to high risk benchmarks and key risks

- Licensing requirements in key jurisdictions
- Common risk indicators like deceptive marketing, affiliate laundering, and transaction laundering.

Cryptocurrency merchants

Analytical framework and tools

- Functionality and variants
- Different types of exchanges, wallets, and custody models
- Money laundering risk and mitigation

Cannabidiol (CBD) and Kratom merchants

Understanding the regulatory landscape

- Regulatory variability across jurisdictions
- Card scheme restrictions under BRAM/VIRP

Gambling merchants

High-risk business onboarding

- Regulatory landscape
- Common licensing scenarios
- Gambling-specific risks
- Example onboarding and monitoring workflow

Workshop

Our courses emphasize hands-on learning. After you gain foundational knowledge on a topic, you'll apply what you've learned through an underwriting test case—either individually or as part of a team.

Each test case concludes with group feedback and a detailed walkthrough of the scenario.

We welcome your feedback

We're always looking for relevant topics to include in our courses—but even experts can miss things. If there's a topic you'd like us to cover, let us know.

The Academy is a space for open dialogue across the payments ecosystem. Join the conversation.

Course agenda

Day 1 (Wednesday, 8 Oct 2025)

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|----------------------|---|
| 09:00 – 09:30 | Registration and coffee |
| 09:30 – 10:30 | Foundations
Fundamentals of the credit card business |
| 10:30 – 10:45 | Coffee break |
| 10:45 – 12:00 | Foundations
Tools for website risk assessment and underwriting |
| 12:00 – 13:00 | Lunch |
| 13:00 – 13:45 | Workshop
Underwriting test case |
| 13:45 – 14:45 | Foundations
Introduction to transaction laundering |
| 14:45 – 15:00 | Coffee break |
| 15:00 – 15:45 | Workshop
Underwriting test case |
| 15:45 – 16:00 | Wrap-up and questions |
| 16:00 – 17:00 | Networking drinks sponsored by G2RS |
| 17:00 | End of day |

Course agenda

Day 2 (Thursday, 9 Oct 2025)

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|----------------------|--|
| 09:00 – 09:30 | Foundations
Merchant onboarding guide |
| 09:30 – 10:30 | Merchant spotlight
Pharmacies and nutraceutical merchants |
| 10:30 – 10:45 | Coffee break |
| 10:45 – 11:15 | Workshop
Underwriting test case |
| 11:15 – 12:15 | Merchant spotlight
Cannabidiol (CBD) and Kratom merchants |
| 12:15 – 13:15 | Lunch |
| 13:15 – 13:45 | Workshop
Underwriting test case |
| 13:45 – 14:45 | Merchant spotlight
Gambling merchants |
| 14:45 – 15:00 | Coffee break |
| 15:00 – 15:30 | Workshop
Underwriting test case |
| 15:30 – 16:15 | Merchant spotlight
Cryptocurrency merchants |
| 16:15 – 16:30 | Wrap-up and questions |